ShoWare CENTER

Production Guide





Worldwide Entertainment and Convention Venue Management



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ShoWare Center Production Guide

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Facts & Contact Information		
Building Attributes		
Cost	\$84.5 million	
Funding	City of Kent Public Facilities District	
Sustainability	Certified as LEED® GOLD – 1 st arena in North America	
Management	SMG, contracted by City of Kent	
Project Developers	Mortenson Construction, LMN Architects in association with PBK Architects	
Intimate Seating - One Bowl	Height from floor to highest row only 28'	
Scoreboard – Center hung	Eight-sided, four 6'6"x11' video screens & four LED displays	
Exterior Marquee	Two-sided, 9'x17' full color video board w/18,000 vehicles per day	
Guest Amenities		
FREE Parking	2,200 stalls - FREE	
Luxury Suites	20	
Club Seats w/Club Lounge Access	Approximately 500	
Seat Style	Cushioned, 19"-22" width	
Restroom Fixtures – Women	51	
Restroom Fixtures – Men	48	
Restrooms – Family	3	
Concession Points of Sale	28 permanent points-of-sale plus portables & Club Lounge	

SMG Staff:

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625 W. James St. Kent, WA 98032

Address:

www.ShoWareCenter.com Facebook.com/ShoWareCenter Twitter.com/ShoWareCenter

SMG Fax: 253-856-6713

Market Facts & Location

Seattle/Kent/Tacoma is the country's 14th largest metropolitan area (US Census 2007) with over 4.1 million residents. The cultural capital of the northwestern US, the Seattle/Kent Puget Sound region is the largest concentration of population north of San Francisco and west of Chicago. The growth of the Pacific Northwest has helped propel Seattle/Kent to its current stature, and the economic expansion of the Pacific Rim is likely to sustain the region's growth well into the future.

Average Household Income: \$74,424

ShoWare Center is centrally located only 15 minutes from Seattle, Tacoma and Bellevue, conveniently positioned near Interstate 5, just south of Interstate 405 and directly adjacent to



Directions:

From SeaTac Airport:

Start out going SOUTH on PACIFIC HWY S/WA 99 S toward S 184th ST. Turn SLIGHT LEFT onto S KENT DES MOINES RD/WA-516 E. Turn LEFT onto WASHINGTON AVE S/W VALLEY HWY/68TH AVE S/WA-181. Turn RIGHT onto W JAMES ST. End at 625 W James.

From North I-5:

Head SOUTH on I-5, Take the INTERURBAN AVE exit, EXIT 156, toward TUKWILA. Turn LEFT onto INTERRUBN AVE S which becomes W VALLEY HWY/WA-181. Turn LEFT onto W JAMES ST. End at 625 W JAMES.

From North I-405:

Head SOUTH on I-405. Merge onto WA-167 S/VALLEY FWY via exit 2A toward KENT/AUBURN. Take the 84^{th} Ave S exit toward N CENTRAL AVE. Turn LEFT onto 84^{th} AVE S which becomes CENTRAL AVE N. Turn RIGHT onto E JAMES ST. End at 625 W JAMES ST.

From East on I-90:

Take the WA-18 W exit, EXIT 25, toward AUBURN/TACOMA. Turn LEFT onto WA-18 W. Take the exit toward WA-169/SE 231 ST ST/MAPLE VALLEY. Turn RIGHT onto SE 321^{ST} ST/SE 232^{ND} ST. Continue to follow SW 232^{nd} ST. Turn LEFT onto 196^{th} AVE SE. Turn RIGHT onto SE 240^{th} ST which becomes 148^{TH} AVE SE. Turn LEFT onto SE 240^{th} ST which becomes E JAMES ST. End at 625 W JAMES ST.

From South I-5:

Head NORTH on I-5. Take EXIT 149B onto S KENT DES MOINES RD/HWY 516. Turn LEFT onto WASHINGTON AVE ST. Turn RIGHT onto W JAMES ST. End at 625 W JAMES ST.





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Rental Structure & Booking Procedures

BOOKING PROCEDURES

Scheduling Date

Those with questions regarding the availability of dates should contact the General Manager, Tim Higgins, at (253) 856-6701, thiggins@ShoWareCenter.com.

Rental Expense

Rental Structure is based on established rental rates and determined by the type of event and space used. Further information can be obtained from the General Manager.

Contract Execution

All arrangements are considered to be tentative until a license agreement has been fully executed and returned. A deposit may be required upon execution of license agreement to secure your date.

Financial Settlement

At the conclusion of the event, the licensee is responsible for settling all outstanding facility expenses. Any questions regarding the settlement procedure should be directed to the General Manager.

Event Management

From the moment your event becomes contracted, an Event Coordinator will be assigned to be your primary contact with our facility. Your Event Coordinator is your principal source of information and will be your "right hand" once you have arrived on site. The Event Coordinator will take the information provided by your team and disseminate it to the appropriate facility personnel. With as much information as you provide, your Event Coordinator will work with our entire team to insure your event is a success.

Marketing Services

ShoWare Center will provide a wide variety of media, promotion and advertising services for all events booked at the facility. Our staff has a wealth of experience in media planning and production, local sponsorship sales and activation, promotions, public and media relations. Each event booked at ShoWare Center will receive significant exposure through facility programs:

- :30 spot (provided by promoter) to run on interior 8-sided center hung scoreboard (4 video screens measuring 11' wide by 6'6" tall; 4 LED displays) at all arena events when video boards are in use.
- Event message added to venue website calendar of events.
- Inclusion on 9'x17' exterior marquee on ShoWare Center's plaza, with traffic of over 18,000 vehicles per day.
- Press release sent to all regional media to announce on-sale information.
- Email campaign sent to building's opt-in email database, SpotLight ShoWare Center.
- Social media promotion, including Facebook, Twitter, and various local blogs and online calendar tools.
- Event information included in all "Upcoming Events" material produced and distributed throughout the market, with flyer/poster distribution available if requested (materials provided by promoter.)
- Seasonal in-game promotional inventory available in conjunction with anchor tenants.

Other services offered if needed:





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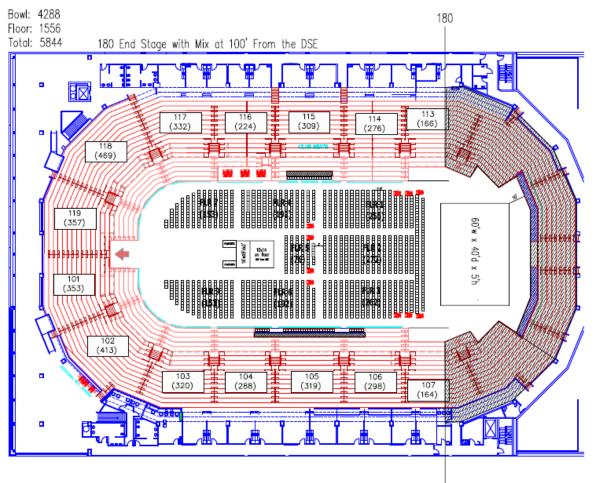
- Event photography/videography
- Coordination of promotional ticketing and passes, meet & greet events
- Local site recommendations for off-site promotional events
- Media & market research
- Promotional event planning, press conferences, performer appearances & interviews
- Coordination of charitable donations & community involvement

Group & Corporate Sales

ShoWare Center will position your event to a very large number of groups that are primed to purchase event tickets en masse. From several local school districts, civic clubs, scouting organizations, other youth and faith-based groups to the region's largest employers, your message will be delivered personally to decision-makers. For more information, please contact the Group Sales Department, bsylves@ShoWareCenter.com, 253-856-6705.

Configurations & Capacities

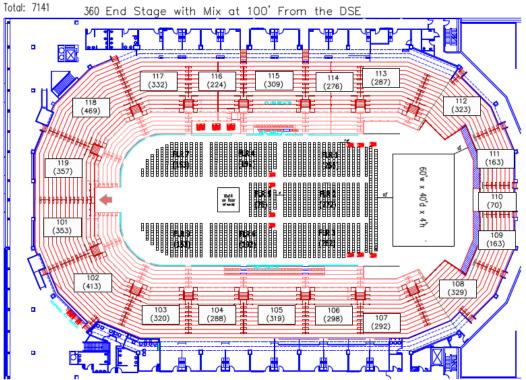
Concert Configuration	Capacity	apacity End Stage – Full House				
Concert End Stage - 180°	5,844	Capacities:	180°	220°	270°	360°
Concert End Stage / GA - 180°	6,305	Floor	1,556	1,556	1,556	1,556
Half-House	3,472	Bowl	4,288	4,554	5,057	5,585
Quarter-House	1,850	Total:	5,844	6,110	6,613	7,141
In-the-Round	7 897		,	,	,	,

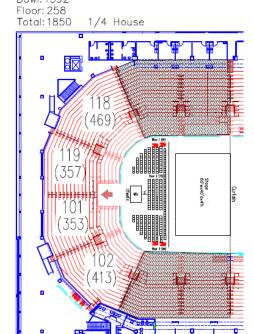




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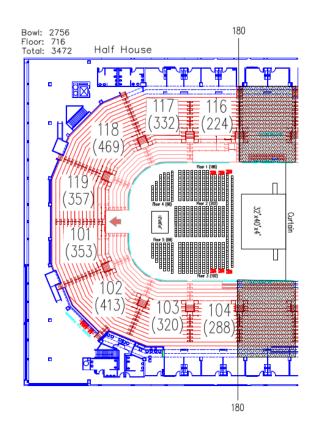
Bowl: 5585 Floor: 1556



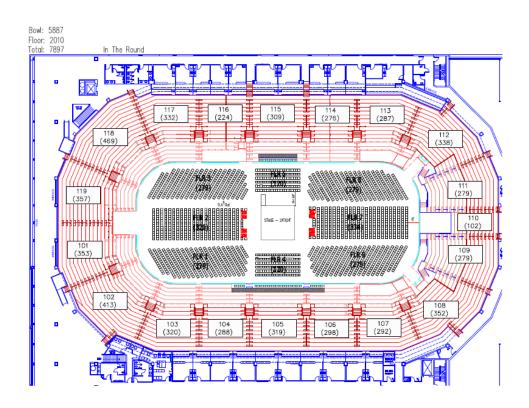


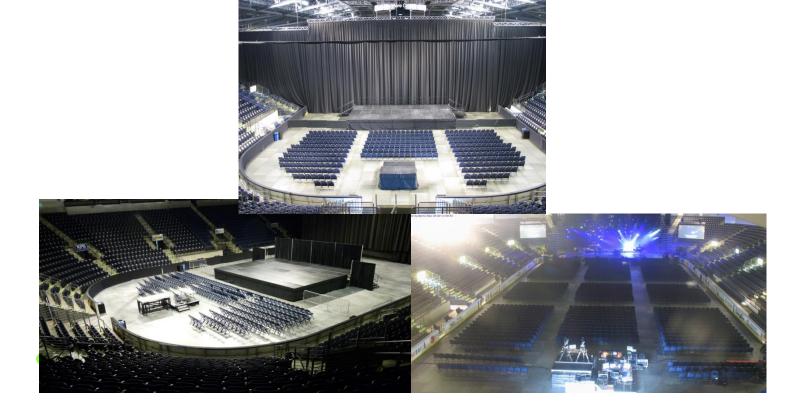
CENTEN

Bowl: 1592



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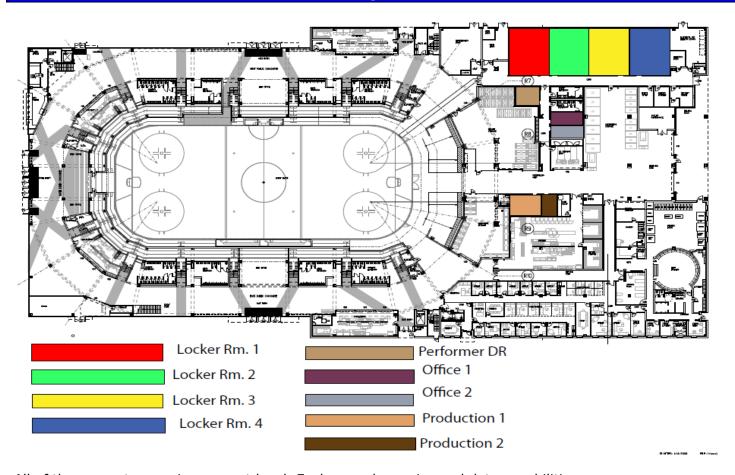


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Load-In/Out & Production Parking

Docks: 2 levelers + 1 Elephant Door / ramp off capability. Overflow Show Parking: On-Site

Dressing Rooms



All of the support space is on event level. Each room has voice and data capabilities.

Backstage Curtain

ShoWare Center has 200 ft of in-house, motorized curtaining truss and black backstage curtain, including wings.

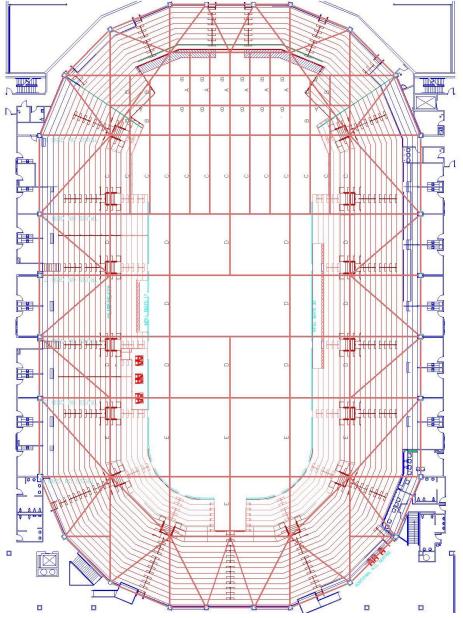




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Rigging

50' to steel. Load = 120,000 lbs. with vertical hangs after which the angle of bridles determine the loads the individual grid beams can handle.



R	IGGING GRID	MEMBER CAPACITY TABLE
MEMBER	TYPE CAPACITY	NOTES
А	5500#	TOTAL MEMBER VERTICAL CAPACITY, REDUCE PER TABLE FOR ANGLED RIGGING.
В	1000#	TOTAL MEMBER VERTICAL CAPACITY, REDUCE PER TABLE FOR ANGLED RIGGING.
С	6500#	TOTAL MEMBER CAPACITY, NO REDUCTION REQUIRED FOR ANGLED RIGGING.
D	6000#	TOTAL MEMBER VERTICAL CAPACITY, REDUCE PER TABLE FOR ANGLED RIGGING.
Е	4000#	TOTAL MEMBER VERTICAL CAPACITY, REDUCE PER TABLE FOR ANGLED RIGGING.

RIGGING GRID ANGLED RIGGING CAPACITY REDUCTION TABLE			
RIGGING ANGLE (DE	G) % AVAILABLE CAPACITY		
0	100		
15	75		
30	50		
45	25		



NOTES:

1. ACCEPTABILITY OF TOTAL LOAD TO EACH TRUSS MUST BE DETERMINED PER THE "RIGGING CAPACITY EVALUATION" WORKSHEETS. TYPICAL MAXIMUM SINGLE VERTICAL LOAD TO TRUSS BOTTOM CHORD IS 6000 POUNDS PER PANEL, (APPROXIMATELY 10 FEET). ADDITIONAL LIMITS AND RESTRICTIONS APPLY.

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Show Power

Upstage Center:

1-400amp/208v/3ph, 5 wire 1-1200amp/208v/3ph, 5wire

Stage Right:

1-200amp/208v/3ph, 5 wire

House Left:

1-200amp/208v/3ph, 5 wire

Catwalk:

2-100amp/208v/3ph, 5 wire

Stage Left:

1-200amp/208v/3ph, 5 wire

House Right:

1-200amp/208v/3ph, 5 wire

Television - Broadcast

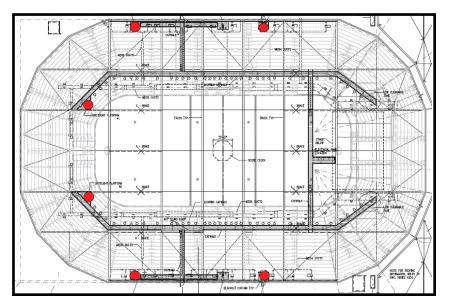
1-200amp/3ph

1-50amp range plug

*Camlock receptacles

House Lighting & Spotlights

ShoWare Center has 6 permanent spotlight perches with 6 stationary 2,000 watt Lycian 1290 XLT Xenon spotlights. Power and intercom lines are hardwired to each location.



Scoreboard

The state-of-the-art Daktronics eight-sided scoreboard at ShoWare Center is located in the center of the arena. Scoreboard design includes; four (4) Indoor ProStar Video Displays measuring $11' \text{ W} \times 6'6'' \text{ H}$, four (4) Indoor ProStar Corner Displays, four (4) Indoor Tuff-Sport scoreboards with team name message centers, four (4) sets of Indoor Tuff-Sport statistic displays with electronic captions.

Scoreboard is 19'-7 1/4" high, 24' in diameter at its widest (top), and 13' at its lowest (bottom). Bottom of scoreboard trims 3' below center-low steel at 50'.





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Floor Specifics

In a hockey configuration, the arena floor is 85' W x 200' L with full ice making capabilities. The area of the floor is 17,000 square feet. An insulated floor covers the ice surface. A basketball court is available.

Fork Lifts

ShoWare Center has two fork-lifts available for events with extensions available.

Stagehand Labor

ShoWare Center is an open house where the show will decide the labor source for production use. Contact your Event Manager for accepted companies and conditions.

Stage

The facility features a StageRight rolling portable stage. The flexible design allows a maximum stage of $60'w \times 48'd \times 4-6'h$ (in 2" increments) with (2) $12'w \times 24'd$ wings. Staging inventory also includes stage rail, skirting, stairs, and a wheelchair lift. ShoWare Center also has staging and legs for $24' \times 24'$ mix position with heights ranging in size from 8'' to 16''-24''.

Telecommunications

ShoWare Center features in-house voice and data capabilities with VoIP technology. There is no need for you to call the local Internet or Telephone Company for service; all of your telecommunications needs will be facilitated in-house by your Event Coordinator.

Ticket Office

ShoWare by VisionOne is a full-service ticketing solution for venues, promoters and ticket buyers. ShoWare's user-friendly, online interface offers a "select-a-seat" feature that allows the buyer to choose their seat location prior to purchase, increasing customer satisfaction. ShoWare Center features six exterior walk-up windows on the south end of the facility and one interior window as well. A built-in customer relationship management tool will be embedded in the ticketing process to improve data-mining and messaging to people most likely to purchase tickets to your event.

Food & Beverage

ShoWare Center features exclusive, full-service catering by SAVOR....Kent. For menus and more information, please contact Brad Olson, Director of Food & Beverage, baolson@ShoWareCenter.com, 253-856-6716.



