72nd ANNUAL CONVENTION Missouri Association of Fairs and Festivals Holiday Inn Executive Center

With special THANKS to our 2017 Presenting Sponsor Columbia Missouri Convention and Visitor Bureau

THE HOLIDAY INN EXECUTIVE CENTER IS A NON-SMOKING FACILITY PLEASE OBSERVE THIS IN THE TRADE SHOW, EXPO CENTER, LOBBY AREA, AND ALL OTHER PUBLIC AREAS

CONVENTION NAME TAGS ARE REQUIRED FOR ENTRY IN TO ALL MEETING ROOMS, EXPO CENTER, TRADE SHOW, AND OTHER CONVENTION AREAS.

THURSDAY JANUARY 26, 2017

1:00 pm MoFairs BOARD MEETING - Executive Board Room . President David Andrews *Dallas County Fair* presiding

5:00 / 7:00 pm CONVENTION REGISTRATION OPEN - Atrium All convention registration packets will be available. Name tags are required for all events. Convention ribbons by Charles Doyle - Fair Publishing House. Convention Name Badges by Luehrs' Ideal Rides

7:00 pm MoFairs TRADE SHOW SET UP - Windsor Ballroom & Parliament I 9:00 pm Trade show hosted by Kevin Holman- Stoddard County Fair Associate Member Hospitality Hour Sponsored by J and M Displays Associates may pick up convention packets.

FRIDAY JANUARY 27, 2017

 9:00 am GENERAL CONVENTION REGISTRATION OPEN - Atrium

 6:00 pm
 All convention registration packets will be available.

 Name tags required for all events

Convention ribbons by Charles Doyle - Fair Publishing House Convention Name Badges by Luehrs' Ideal Rides

- 9:00 am WARM-UP COFFEE BREAK Parliament III Sponsored by Kenny's Funland Carnival
- 9:15 am CONVENTION WELCOME by President David Andrews .- Parliament III
- 9:20 am MoFairs CONVENTION OPENING SESSION Parliament III President David Andrews presiding over annual business meeting
- 10:30 am CARNIVAL OPERATORS MEETING Picadilly's Hosted by Daniel Yarnell - *Toby's Carnival Co.* An open meeting with Carnival Operators, Fairs, Festivals, and Missouri State Fire Marshall Greg Carrell.

11:00 am - MoFairs PUBLIC SPEAKING CONTEST RREGISTRATION - Bradley

12:00 pm Contest Co-Ordinator Shala Reynolds *NEMO Fair* Contest awards will be presented following the contest in the Atrium

- 12:15 pm PAST PRESIDENT'S LUNCHEON PICADILLY'S Hosted by Past President Randy Fryman, Washington Co. Fair .
- 12:30 pm MoFairs PUBLIC SPEAKING CONTEST Truman Open to the public - No one admitted after a speech begins
- **1:00 pm** Associates display and hospitality rooms open Associate room numbers published in convention booklet and posted on lobby board provided by Richard Tinsley - *Tinsley Amusements*.
- 1:00 pm/ CONVENTION TRADE SHOW Windsor Ballroom and Parliament I 5:00 pm Hosted by Kevin Holman

1:00 / 5:00pm SILENT AUCTION OPEN - TRADE SHOW AREA Hosted by Wayne Balke - Cole Camp Fair. Bidding will conclude at 5pm Saturday 1:30 pm MISSOURI STATE FAIR COMMISSION - Polo

Mark Wolfe - Missouri State Fair

2:00 pm VARIETY SHOWCASE - Atrium Lobby Emcee - Mark Crank – Marcos Productions Lights and Sound – Rick Bragg – M.B. Systems

> SCHEDULED TO APPEAR DANCE MONEY DANCE Dan Smith – Dan Smith Agency – Room 134 MARIO MANZINI – TRIBUTE TO HOUDINI Mario Manzini - Booth 78 **GENERATION NASHVILLE** Diana Upton-Hill - Hill Productions - Room 130 **3D GOSPEL** Delisa Spurgeon - Stagewest Entertainment - Room 241 THE FISHIN' MAGICIANS Steve Craig – The Fishing Magicians Booth 72 JAMES ROBERT WEBB Camilla Kleindienst - Banner Music Room 137 TROY ROARK Richard Elsenpeter – Elsenpeter Productions – Booth 28 THE STRONG MAN John Beatty - The Strong Man- Booth 80

MoFairs Public Speaking Awards and Speech presentation will be presented during Variety Showcase on completion of contest.

2:30 pm ICE CREAM BREAK Atrium / Trade Show Area Sponsored by Evans Midland Empire Shows Hosted by Stoddard County Fair

6:00 pm CONVENTION REGISTRATION CLOSES FOR DAY

6:00 pm MoFairs SHOWCASE BANQUET - Expo Center Sponsored by Outlaw Truck & Tractor Pullers Hosted by State President David Andrews

6:25 pm Associate members attending banquet may have introductions from the stage promoting their product or service.

MUST HAVE A TICKET FOR BANQUET

7:00 pm MoFairs BENEFIT AUCTION

with Auctioneer Fred Higdon - SEMO District Fair

7:45 pm ENTERTAINMENT SHOWCASE OF TALENT

*Emcee: Fred Higdon - MoFairs

- *Producer: Delisa Spurgeon Stagewest
- * Production Sound, Lights, and Staging
 - Gary Parr Parr Sound
- * Video Screen Bill Wyatt Shawnee LED Services
- * Video Production Josh Smith MoFairs

SCHEDULED TO APPEAR

DANIKA PORTZ Brian Carlson - Carlson Talent Booth 66 ALEXANDER KAY Larry Burrows - Starzz Entertainment Room 234 STATELINE DRIVE Dave Maygers - AME Entertainment Room 235 THE JAY CLYDE BAND

Bobby Baker - Bobby Baker Entertainment Room 236 JOHNNY HOLZUM & THE WELL HUNGARIANS Patt Holt - Quinn Productions Room 233 DIRT ROAD ADDICTION

Clay Campbell - Triangle Talent Booth 56

10:00 pm The showcase acts and entertainers will be available in their Agents and Associate Hospitality Rooms for convention attendees to meet and greet.

10:00 / 11:30 PM KARAOKE IN THE ATRIUM

Karaoke provided by Mark Crank - Marcos Productions - Booth 9

SATURDAY JANUARY 28, 2017

8:30AM WARM-UP COFFEE BREAK - Atrium Sponsored by Ambassador Darcy Jones Jones and Company Carnival

9:00 am/ CONVENTION REGISTRATION - ATRIUM 1:00 pm

9:00 am/ MoFairs ASSOCIATE BUSINESS SESSION - POLO

10:00 am Session hosted by Gregg Woody - Woody's Menagerie and Gary Parr - Parr Sound

9:40 / 11:30AM EDUCATIONAL SEMINARS

Hosted by Don Reynolds, Judi Baldwin, Matt Woods Vince Shelby, Wayne Balke, and Rayburn Snell 9 individual sessions presented by industry peers. 50 minute sessions of various topics will be presented.

9:40AM / 10:30

To Drone or not to Drone - Bradley Deputy Chief Les Crews Monarch Fire Protection District Mike Pingel - Lincoln County Fire District Animal Activists and Your Rights - Picadilly's Mindy Patterson - The Cavalry Group Concealed Carry and Outdoor Events.- Parliamnet III Sarah Graham - CCW - Nodaway County Fair Grant Writing as a Fund Raiser Truman Brian Carlson – Carlson Talent Agency 10:40 am/ EDUCATIONAL SEMINARS (second session) 11:30am Entertainer Hospitality - Parliament III David Bagnell - Variety Attractions Motor Sports – Pulls, Derby's,& BMX - Polo Doug Roberts - Outlaw Truck & Tractor Pullers Justin Hardin - Solution Action Sports Livestock shows - Bradley Kate Geppert - Mo Dairy Council **Insurance Needs Now - Truman** Sherri Calhoun / Annie Shugart Allied Specialty Insurance. Ag Education On The Move - Picadilly's Luella Fisher Gregory

11:45 am MoFairs SHOWCASE LUNCH - Expo Center Sponsored by Allied Specialty Insurance

12:00 Mr. Steve Seiver - I.A.F.E.

Latest news form I.A.F.E.

12:15 pm Past Presidents/Staats Scholarship Presentation

Past Presidents Randy Fryman, Elizabeth Schlueter Lincoln Co. Fair and Ms. Lori White Staats Mfg. Co. will present the 2017 Scholarship Winner

12:25 pm ENTERTAINMENT SHOWCASE OF TALENT

- * Emcee: Fred Higdon
- * Producers: Dave Engleman Bobby Baker Enterprises
- * Production Sound, Lights, and Staging
 - Gary Parr Parr Sound
- * Video Screen Bill Waytt Shawnee LED Services
- * Video Production Josh Smith Mofairs

SCHEDULED TO APPEAR

DIVAS THROUGH THE DECADES

Tim Stevens - G.L. Berg Entertainment Booth 43 **DEVIN CLEMONS BAND** Richard Elsenpeter - Elsenpeter Productions - Booth 28 **KEVIN MORRIS** Joel Bieschke - Creative Community Promotions - Booth 63

1:00/ MoFairs SILENT AUCTION OPENS - Trade show area

5:00pm Hosted by Wayne Balke - Bidding will conclude at 5pm Benefit auction items will be displayed as well.

1:00 pm Associates display and hospitality rooms open

Associate room numbers listed convention booklet and on lobby board provided by Richard Tinsley - *Tinsley Amusements*.

1:00 pm/ MoFairs CONVENTION TRADE SHOW

5:00pm Windsor Ballroom and Parliament I Hosted by Kevin Holman

1:30 pm/ SO WHAT'S YOUR PROBLEM !!! - Picadilly's

2:30 pm An expert panel will help you problem solve Fairs and Festivals of all sizes will come together to share successes, discuss challenges, and seek solutions In an open Q & A session.

2:00 pm CONVENTION REGISTRATION CLOSES

2:00 pm VARIETY SHOWCASE - Atrium Hosted by Mark Crank – Marcos Productions Lights and Sound - Rick Bragg - M.B. Systems

SCHEDULED TO APPEAR

MAGGIE THORN

Larry Burrows – Starzz Entertainment – Room 234 MARTIKA THE ONE WOMEN SHOW Martika Daniels – KC Entertainment – Booth 12 THE REAL BEAL'S ONE MAN BAND Real Beal's One Man Band - Jeff Beal - Booth 35 TOM AS GARTH Tom Davis – Tom Davis Music – Booth 61 JASON D'VAUDE Jason D'Vaude Entertainment - Jason Smith - Booth 73 MATT LIVASY Patt Holt – Quin Productions – Room 233 MAGICOMEDY BY KEITH LEFF Keith Leff - Magicreations - Booth 41 ELIJAH CHASTAIN & DELISA SPURGEON

DeLisa Spurgeon- Stagewest Entertainment - Room 241

2:30 pm AFTERNOON ICE CREAM BREAK Atrium / Trade Show Area Sponsored by *Big C's Enterprises - Fun Time Shows* Hosted by Stoddard County Fair

2:30 pm MoFairs BOARD MEETING - Executive Board Room

4/5 pm MISSOURI STATE FAIR WINE & CHEESE RECEPTION - Atrium Hosted and sponsored by the MISSOURI STATE FAIR and MO Department of Agriculture Wine and Grape Program.

5:00 pm MoFairs SILENT AUCTION CLOSES Winning bids will be announced by Wayne Balke

5

6:00 pm MoFairs SHOWCASE BANQUET - Expo Center Sponsors Variety Attractions And Pride Amusements Hosted by Mofairs President David Andrews

7:00 pm MoFairs BENEFIT AUCTION

Fred Higdon - Auctioneer

7:45 pm ENTERTAINMENT SHOWCASE OF TALENT

- * Emcee: : Fred Higdon * Producer: Dave Maygers AME Entertainment
- * Production Sound, Lights, and Staging
 - Gary Parr Parr Sound
- * Video Screen: Bill Waytt Shawnee LED Sevices
- * Video Production: Josh Smith Mofairs

SCHEDULED TO APPEAR LADY and the GENTLEMAN Dan Smith - Dan Smith Agency - Room 134 **MIDNIGHT RODEO** Roger Villines - Midnight Rodeo - Booth 27 **RIVERSIDE BAND** Stephen Brookshire - Riverside – Room 150 PHIL VANDELI DeLisa Spurgeon - Stagewest Entertainment - Room 241 **JASON YOUNG BAND** Linda Brown - Linda Brown & Associates - Booth 60 NATALIE STOVALL & THE DRIVE

Chris Hesse - Variety Attractions Booth 31 - Room 157

10:00 pm Entertainer meet & greets in various Agents hospitality rooms

10:00 pm / 11:30 pm KARAOKE In the ATRIUM

Karaoke provided by Mark Crank - Marcos Productions

SUNDAY JANUARY 29, 2017

8:30 am MoFairs CONVENTION FRIENDSHIP BREAKFAST - Windsor Ballroom

Sponsors Lowery Carnival Co. Washington County Fair Hosted by your incoming MoFairs President.

9:30 am KEY NOTE SPEAKER

SCOTT LONG Straight from the Cornstalk Ghetto

10:45 am ADJOURN

MOFAIRS CONVENTION DATES JANUARY 22 – JANUARY 27, 2018 HOLIDAY INN EXECUTIVE CENTER COLUMBIA, MO.